

# EPOCH GLOBAL EQUITY SHAREHOLDER YIELD (HEDGED) FUND



## Product Disclosure Statement (PDS)

Class A Units | ARSN 130 358 440 | ASX mFund Code GSF01

26 March 2019



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### Contact details

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### Read this

**!** This PDS is prepared in accordance with the shorter PDS regime and summarises significant information relating to the Epoch Global Equity Shareholder Yield (Hedged) Fund (ARSN 130 358 440) (**Fund**) and it contains a number of references to important information which is contained in the 'Additional Information to the Product Disclosure Statement' (each of which forms part of the PDS). **! This is important information you should read together with this PDS and consider before making a decision to invest in the Fund.** You can access the 'Additional Information to the Product Disclosure Statement' on our website or request a copy free of charge by calling us on 1300 133 451. If you are accessing the Fund through the ASX mFund Settlement Service (**mFund**) you can also access this PDS at [www.mFund.com.au](http://www.mFund.com.au). The information provided in the PDS is general information only and does not take account of your personal financial situation or needs. You should consider the appropriateness of the information in this PDS and the 'Additional Information to the Product Disclosure Statement' having regard to your personal objectives, financial situation and needs before acting on the information in this PDS and the 'Additional Information to the Product Disclosure Statement'. You should obtain financial advice tailored to your personal circumstances.

### About this PDS

This PDS dated 26 March 2019 is issued by GSFM Responsible Entity Services Limited ABN 48 129 256 104, AFSL 321517, the responsible entity for the Epoch Global Equity Shareholder Yield (Hedged) Fund (ARSN 130 358 440) ABN 11 799 759 871 APIR Code GSF0001AU.

### Updated information

The information in this PDS is up-to-date at the time of preparation. However, some information may change from time to time. If a change is considered materially adverse we will issue a replacement PDS. Information in this PDS that is not materially adverse to investors can be updated by us. The updated information will be available on our website, [www.gsfm.com.au](http://www.gsfm.com.au). Please check our website, contact your financial adviser or call us on 1300 133 451 for any updates prior to investing. A paper copy of any updates will be provided free of charge on request.

The offer in this PDS is available only to persons receiving this PDS (electronically or otherwise) in Australia and does not constitute an offer or recommendation in any jurisdiction, or to any person to whom it would be unlawful to make such an offer.

Epoch Investment Partners Inc. (**Epoch**), the investment manager of the Fund, has provided its consent to the statements about it in the form and context in which they are included. Epoch was not involved in the preparation and distribution of this PDS and is not responsible for the issue of the PDS nor is it responsible for any particular part of this PDS, other than those parts that refer to it. Epoch has not withdrawn its consent before the date of this PDS.

# 1. ABOUT GSFM RESPONSIBLE ENTITY SERVICES LIMITED

## The Responsible Entity

GSFM Responsible Entity Services Limited (**GRES, Responsible Entity, we, us, ours**), formerly known as Grant Samuel Fund Services Limited is the Responsible Entity for the Epoch Global Equity Shareholder Yield (Hedged) Fund (the **Fund**).

The responsibilities and obligations of GRES as the Fund's Responsible Entity are governed by the constitution of the Fund (**Constitution**), the *Corporations Act 2001 (Cth)* (**Corporations Act**) and general trust law.

As Responsible Entity, GRES issues units in the Fund and is legally responsible to the unit holders of the Fund for its operation.

## The Investment Manager

GRES has appointed Epoch Investment Partners, Inc. (**Epoch or Investment Manager**) as the investment manager of the Fund. Epoch is a global asset management firm that provides U.S., non-U.S. and global equity strategies for institutional clients. Epoch is registered with the U.S. Securities and Exchange Commission as an investment adviser.

At the cornerstone of Epoch's investment philosophy and process is its belief that the growth and allocation of *free cash flow* represents the best predictor of long term shareholder return. As a result, Epoch's security selection process is focused on free cash flow metrics and capital allocation as opposed to traditional accounting based metrics such as price-to-book and price-to-earnings. In Epoch's view, the key to producing superior risk adjusted equity returns is the identification of companies with a consistent ability to both generate free cash flow and to properly allocate it among internal reinvestment opportunities, acquisitions, dividends, share repurchases and debt repayments.

# 2. HOW THE EPOCH GLOBAL EQUITY SHAREHOLDER YIELD (HEDGED) FUND WORKS

## About the Fund

The Fund is a registered managed investment scheme that is an unlisted Australian unit trust governed by the Constitution together with the Corporations Act and other laws. Each investors investment amount is pooled and invested in the manner described in Section 5. GRES operates the Fund. Investors do not have day to day control over the operation of the Fund.

## Units and unit prices

Investors in the Fund are allocated Class A units in the Fund which represent their beneficial interest in the assets of the Fund, but do not give an investor an interest in any particular asset of the Fund. We may at our discretion, issue additional classes of units in the Fund with different terms and conditions to those applicable to the Class A units.

When you make an investment in the Fund, you will be allocated units based on the entry price. When you withdraw from the Fund, we redeem your units based on the exit price.

The Net Asset Value unit price for Class A units in the Fund is calculated each business day by the Responsible Entity by taking the total market value of all of the assets attributable to the Fund's Class A units on that day, adjusting for any attributable liabilities including management fees payable (**Net Asset Value**) and then dividing this by the total number of Class A units held by all investors in the Fund on that day. The entry and exit unit prices are determined by adjusting the Net Asset Value price by the buy and sell spreads (respectively). For more information on the buy and sell spread see the 'Additional explanation of fees and costs' in the 'Additional Information to the Product Disclosure Statement'.

Unit prices will vary as the market value of the Fund's assets rise or fall.

Unit prices are generally calculated each Sydney business day.

Unit prices will be available daily at [www.gsfm.com.au](http://www.gsfm.com.au) or by telephoning 1300 133 451.

## About mFund

The Fund is available through the mFund Settlement Service (**mFund**), a managed fund settlement service operated by the Australian Securities Exchange (**ASX**). mFund is an electronic processing system which utilises the Clearing House Electronic Subregister System (**CHES**), the ASX's electronic settlement system to automate and track the process of buying (applying for) and selling (withdrawing) the units of unlisted managed funds.

It allows you to apply for or withdraw units in the Fund via your mFund accredited licensed broker (**broker**), or financial adviser who uses a stockbroking service on your behalf. Your holding of mFund units is linked to your Holder Identification Number (**HIN**). Your HIN is used for all investments and transactions made through the ASX.

mFund does not provide a market for trading units in the Fund. Units settled through mFund are issued and redeemed by us.

Investors in mFund should read this PDS together with 'Additional Information to the Product Disclosure Statement' (each of which forms part of the PDS).

If you invest in the Fund through mFund, please contact your broker or financial adviser for more information as application and withdrawal requests through the mFund settlement service are subject to earlier cut-off times as specified in the ASX Settlement Operating Rules. Usually, for your application or withdrawal request to be processed using the Unit Price calculated for that day, your request must be received by the time specified under the ASX Settlement Operating Rules. Application or withdrawal requests received after the cut-off time will generally be processed using the Unit Price for the following business day.

If you are investing through mFund, the minimum initial investment amount is \$5,000.

**!** You should read the important information about '**mFund investors**' before making a decision. Go to Section 2 'How the Epoch Global Equity Shareholder Yield Funds work' of the 'Additional Information to the Product Disclosure Statement' at [www.gsfm.com.au](http://www.gsfm.com.au). The material relating to these matters may change between the time you read this PDS and the day when you acquire the product.

## Investing directly

The minimum initial investment in the Fund is \$25,000. We may waive this minimum requirement at our discretion and in certain circumstances may reject an application. Please refer to Section 8 on how to apply.

You may add to your investment at any time. The minimum additional investment is \$5,000.

**!** You should read the important information about '**Making an additional application**', '**About your application money**', '**Incomplete or rejected application forms**', '**Regular monthly investment plan**', '**Amending your investor details**', '**Valuations**', '**Instructions received via email or facsimile**', '**Switching between the Funds**', '**Transferring units**', '**Privacy and your personal information**' and '**Anti-Money Laundering & Counter Terrorism Financing Act 2006**' before making a decision. Go to Section 2 'How the Epoch Global Equity Shareholder Yield Funds work' of the 'Additional Information to the Product Disclosure Statement' at [www.gsfm.com.au](http://www.gsfm.com.au). The material relating to these matters may change between the time you read this PDS and the day when you acquire the product.

## Withdrawing

You may redeem some or all of your units by either mailing, emailing or faxing a completed Withdrawal Form, which can be downloaded from our website, or send us your written instructions. The minimum withdrawal amount is \$5,000 or your investment balance if it is less than \$5,000. Requests to withdraw must be signed by the appropriate authorised signatories.

Withdrawals will be paid to your nominated Australian Bank Account usually within five business days. However, the Fund's Constitution allows us up to 365 days to pay withdrawal requests in certain circumstances.

If your investment is held through mFund you can only request a withdrawal of your investment through mFund. Withdrawals will be paid, generally within five business days, to your relevant broking account.

There may be circumstances, such as a freeze on withdrawals or if the Fund becomes illiquid (as defined in the Corporations Act 2001), where your ability to withdraw your investment from the Fund is restricted and you may not be able to withdraw some or all of your investment within the usual period on request.

**!** You should read the important information about **'Making a withdrawal', 'Restrictions on withdrawing your investment' and 'If a Fund becomes illiquid'** before making a decision. Go to Section 2 'How the Epoch Global Equity Shareholder Yield Funds work' of the 'Additional Information to the Product Disclosure Statement' at [www.gsfm.com.au](http://www.gsfm.com.au). The material relating to these matters may change between the time you read this PDS and the day when you acquire the product.

## Processing

The cut-off time each business day for receiving an application or withdrawal request is 2pm Sydney time. If we receive your application or withdrawal request by 2pm Sydney time we will process the transaction using that day's unit price. Requests received on or after the cut-off time or on a non business day will generally be effective the next business day.

If we receive an invalid or incomplete application or withdrawal request, the transaction request will be processed using the unit price applying on the business day we receive the correct documentation. The cut-off time of 2pm Sydney time still applies.

Please contact your broker or financial adviser for more information as requests through the mFund settlement service are subject to earlier cut-off times as specified in the ASX Settlement Operating Rules.

## Indirect investors

We authorise the use of this PDS for investors who wish to access the Fund indirectly through an Investor Directed Portfolio Service (IDPS), IDPS-like scheme or a nominee or custody service (collectively referred to as 'master trust or wrap accounts').

If you invest in the Fund through an IDPS you should note that some information in this PDS may be relevant only for direct investors. This includes information relating to cut-off times for investing, processing times, and the time frame for payment of distributions as well as Fund reporting and investor notices.

**!** You should read the important information about **'Indirect investors'** before making a decision. Go to Section 2 'How the Epoch Global Equity Shareholder Yield Funds work' of the 'Additional Information to the Product Disclosure Statement' at [www.gsfm.com.au](http://www.gsfm.com.au). The material relating to these matters may change between the time you read this PDS and the day when you acquire the product.

## Distributions

The Fund aims to pay distributions on a quarterly basis with the final distribution generally determined at the end of June each year. The Fund's unit price will generally fall after each distribution to reflect the distributions. The distribution amount will vary between distribution periods and is not guaranteed. There may be circumstances when a distribution is not made by the Fund and circumstances when a special distribution is made outside of the usual distribution periods.

The distributions you receive are generally assessable income and can be made up of income and capital gains generated by the Fund. We calculate the distribution based on the Fund's net income at the distribution date divided by the number of units on issue. The amount you receive for each distribution will depend on the number of units you hold in the Fund at the end of the distribution period.

You can choose to have your distributions:

- automatically re-invested. There is no buy/sell spread on distributions that are reinvested. The additional units will be issued using the unit price applicable immediately after the distribution; or
- you may have your distribution directly credited to your nominated Australian Bank Account.

Distributions will be reinvested unless you instruct us otherwise on the Application Form.

## 3. BENEFITS OF INVESTING IN THE EPOCH GLOBAL EQUITY SHAREHOLDER YIELD (HEDGED) FUND

### Significant features

The Fund is actively managed utilising an investment strategy that combines quantitative screening with bottom-up fundamental research and aims to identify companies with management teams that focus on creating value for shareholders through consistent capital allocation policies with an emphasis on cash dividends, share repurchases and debt reduction; which are the key components of 'Shareholder Yield'. The Fund gains exposure to global equity markets by investing its assets in the Epoch Global Equity Shareholder Yield (Unhedged) Fund (**Unhedged Fund**). The foreign currency exposure of the Fund is substantially hedged back into Australian dollars using foreign exchange contracts. References to the investments of the Fund in this PDS apply to the underlying investments of the Unhedged Fund.

### Significant benefits

Benefits of investing in the Fund include:

- Access to a portfolio of high quality global companies with attractive income and capital appreciation potential;
- Portfolio holdings generate strong free cash flow and use their excess cash to provide shareholder yield - dividends, share buybacks and debt pay downs - without taking undue business risk;
- Active management by an experienced investment team;
- Risk management integrated with the investment process;
- Reduction of foreign currency exposure by substantially hedging the Fund back into Australian dollars;
- Aims to distribute quarterly; and
- Governance of the Fund in accordance with its Constitution and the Corporations Act.

**!** You should read the important information about **'Constitution', 'Compliance Plan', 'Investment Management Agreement' and 'Custodian, administrator and registrar'** before making a decision. Go to Section 3 'Benefits of investing in the Funds' of the 'Additional Information to the Product Disclosure Statement' at [www.gsfm.com.au](http://www.gsfm.com.au). The material relating to these matters may change between the time you read this PDS and the day when you acquire the product.

## 4. RISKS OF MANAGED INVESTMENT SCHEMES

All investments carry risk. Different investment strategies carry different levels of risk depending on the assets that make up the strategy. Usually assets with the highest long term returns may also carry the highest levels of short term risk.

While Epoch's disciplined investment approach aims to generate consistent returns over the long term it is important that you carefully consider the risks of investing in the Fund to understand that:

- the value of your investment will vary;
- the level of returns will vary and future returns may differ from past returns;
- returns are not guaranteed and you may lose some of your money; and
- laws affecting registered managed investment schemes may change in the future.

**WARNING:** The appropriate level of risk for you will depend on a range of factors including your investment goals, your age, your investment time frame, where other parts of your wealth are invested and your level of risk tolerance.

The significant risks for the Fund include but are not limited to:

- **Company specific risk** - The value of the investment in a company may vary because of change to management, changes to its financial or operating circumstances, actions of regulators or competitors or changes in the market environment the company operates in. These factors may cause a company's share price to perform differently to that of the broader market. The Fund may therefore under perform the market and/or its peers due to its company specific exposures. The Investment Manager aims to reduce these risks by conducting thorough analysis and research of the Fund's investments.
- **Currency risk** - The assets of the Fund will be denominated in a variety of foreign currencies, and the exchange rates of those currencies compared to each other and the Australian dollar may change over time, and may negatively impact the value of those foreign assets. The foreign currency exposure of the Fund is substantially hedged back into Australian dollars. However, while hedging activities undertaken in the Fund may protect investors from depreciations in the currencies in which the Hedged Fund invests (relative to the Australian dollar), they may also limit the benefit investors may receive, should those currencies appreciate in value relative to the Australian dollar. Furthermore, costs may be incurred in implementing any hedging strategy.
- **Cyber security risk** - This is the risk that the information technology systems used by us and our service providers when managing and operating the Fund may expose the Fund to potential cyber security breaches including but not limited to unauthorised access to and/or erroneous use of proprietary information, Unitholder's personal information or Fund data.
- **Derivative risk** - Derivatives are financial contracts that are used to obtain or reduce exposure to markets and currencies. The value of a derivative is linked to the value of an underlying asset and can be highly volatile. Risks associated with using derivatives may include, but are not limited to: the value of the derivative failing to move in line with that of the underlying asset; the potential illiquidity of the derivative; and a counterparty not honouring its contractual obligations. While the use of derivatives can offer the Fund the opportunity for higher returns, it can also magnify losses to the Fund and there is no assurance that any derivatives strategy used by the Fund will succeed.

We will manage derivative risk as far as is practicable by:

- regularly monitoring the derivative exposure of the Fund;
- monitoring and ensuring that the Fund can pay all of the obligations associated with derivatives from the appropriate amount of cash or physical assets held by the Fund;
- not borrowing against the assets of the Fund for the purposes of leveraging the portfolio;
- using counterparties that we consider reputable.

- **Fund risk** - Risks particular to the Fund include the risk that it could be terminated, the fees and expenses could change, GRES could be replaced as Responsible Entity and Epoch could be replaced as Investment Manager and its portfolio managers could change. There is also a risk that investing in the Fund may give different results from holding the underlying assets because of income or capital gains accrued in the Fund at the time of investing and the consequences of investment and withdrawal by other investors. You could receive back less than you invested and there is no guarantee that you will receive any income. GRES aims to keep Fund risk to a minimum by monitoring how these risks may impact on the Fund and by acting in the unit holders' best interests.
- **Interest rate risk** - Changes in interest rates can have a positive or negative impact directly or indirectly on investment values or returns.
- **International investments risk** - Investing in international securities poses additional risks. The performance of international securities can be adversely affected by the different political, regulatory and economic environments in countries where the Fund invests, and fluctuations in foreign currency exchange rates may also adversely affect the value of foreign securities. In addition the Fund may invest in securities in emerging markets which are typically more volatile than developed markets. Potentially adverse political, economic, legal and tax, or social conditions in those markets may affect Fund investment returns.
- **Investment Manager risk** - The risk that in implementing the Fund's investment strategy the Investment Manager's investment decisions will not achieve the Fund's return objectives.
- **Liquidity risk** - Liquidity risk is the risk that due to abnormal or extreme market conditions it may be difficult to sell an asset quickly without adversely impacting the price received. The Fund invests in securities listed on stock exchanges in various countries, and if there is an interruption of regular trading in a market, or for a particular asset of the Fund, there may be delays in processing withdrawal requests. Similarly, for some securities in the Fund where the volume of trading is low, the ability to liquidate those securities in a timely manner may be impacted. The Investment Manager closely monitors cash levels in the Fund to manage this risk and ensure that there is adequate liquidity to meet the needs of unit holders in ordinary circumstances.
- **Market risk** - Changes in legal, tax and economic conditions, political events, investor sentiment and market variables such as interest rates and exchange rates can all directly or indirectly create an environment that may influence (negatively or positively) the value of your investments.
- **Operational risk** - A Fund's day to day operations may be adversely affected by circumstances beyond the reasonable control of the Responsible Entity, such as failure of technology or infrastructure, or natural disasters.
- **Regulatory risk** - Regulatory risk is the risk that a change in government policies, laws and regulations (including taxation) may adversely affect the value of an investment in the Fund or its underlying assets.
- **Service provider risk** - The risk that third party service providers engaged by the Responsible Entity to provide certain services to the Fund including for example, administration, custody and valuation services, do not properly perform their obligations and duties and cause harm to the Fund.
- **Underlying Fund risk** - By investing in units in the Underlying Fund, the Fund is also exposed to each of the risks that the Underlying Fund is itself exposed to. These include but are not limited to: company specific risk; currency risk; fund risk; interest rate risk; international investments risk; investment manager risk; liquidity risk; market risk; operational risk; service provider risk and regulatory risk. Each of these risks (as described above) will therefore apply at both the Fund and Underlying Fund level.

## 5. HOW WE INVEST YOUR MONEY

You should consider the likely investment return, risk and your investment time frame when choosing to invest in the Fund.

### Epoch Global Equity Shareholder Yield (Hedged) Fund

<b>Investment return objective</b>	The Fund's goal is to generate superior risk adjusted returns with a dividend yield that exceeds the dividend yield of the benchmark.									
<b>Asset classes and asset allocation ranges</b>	<table><thead><tr><th></th><th>Minimum**</th><th>Maximum**</th></tr></thead><tbody><tr><td>Cash*</td><td>0%</td><td>10%</td></tr><tr><td>Equities</td><td>90%</td><td>100%</td></tr></tbody></table>		Minimum**	Maximum**	Cash*	0%	10%	Equities	90%	100%
	Minimum**	Maximum**								
Cash*	0%	10%								
Equities	90%	100%								
	<p>* Including cash equivalents such as other investment grade interest-bearing securities. ** The investment guidelines provide an indication of the intended holdings in the Fund and may be higher or lower from time to time.</p>									
<b>Minimum suggested time frame for holding investment</b>	3 years Please note this is a guide only, not a recommendation.									
<b>Benchmark</b>	MSCI World ex-Australia Index Net dividends reinvested, 100% hedged into \$A.									
<b>Description of Fund</b>	<p>The Fund is designed for investors who want a medium to long term exposure to a portfolio of high quality global companies with attractive income and capital appreciation potential, and who are prepared to accept the risks of the Fund set out in Section 4 'Risks of managed investment schemes'.</p> <p>The Fund pursues attractive total returns with an above average level of income by investing in a diversified portfolio of global companies with strong and growing free cash flow. Companies in the portfolio possess managements that focus on creating value for shareholders through consistent and rational capital allocation policies with an emphasis on cash dividends, share repurchases and debt reduction - the key components of shareholder yield. The portfolio generally holds between 90 and 120 stocks from equity markets worldwide, with risk controls to diversify the sources of shareholder yield and minimise volatility. A senior member of the Quantitative Research and Risk Management team is a co-portfolio manager on all Epoch's strategies which highlights the importance of risk management in Epoch's investment process.</p> <p>In addition, while the portfolio is constructed from the bottom up, decisions are made with consideration of the macro context. Epoch's Investment Policy Group, composed of senior members of its different strategy groups, provides insight and guidance on the global market environment and macroeconomic and industry trends.</p> <p>Epoch invests with the expectation that not only will the company meet their current shareholder yield targets but that it will also grow and meet these targets again next year. Sales, or reductions in securities occur when managements do not maintain a capital allocation philosophy consistent with Epoch's shareholder yield philosophy e.g. they do not use capital to buy back shares, pay dividends or reduce debt as promised. Additional position adjustments may occur if industry or company specific changes negatively impact the company's ability to either generate or pay shareholder yield.</p>									
<b>Risk level</b>	High <b>Compared to an investment in funds that have invested in assets such as fixed interest or cash there is a relatively high risk of the value of your investment going down in any year.</b> See Section 4 'Risks of managed investment schemes' for further information.									
<b>Fund performance</b>	Please see <a href="http://www.gsfc.com.au">www.gsfc.com.au</a> for information about the Fund's performance, including performance history. <b>Due to the historical nature of performance information and the volatility of returns, past returns are not a reliable indicator of future returns.</b>									
<b>Changes to Fund details</b>	We reserve the right to close or terminate the Fund and to change the Fund's investment return objective, benchmark, asset allocation ranges and currency strategy, without prior notice in some instances. We will inform you of any material changes to the Fund's details in the next regular Fund communication or as otherwise required by law. Information in this PDS that is not materially adverse to investors may be updated by us and will be available on our website <a href="http://www.gsfc.com.au">www.gsfc.com.au</a> . A paper copy of any updates will be provided free of charge on request.									

**!** You should read the important information about 'How we invest your money' before making a decision. Go to Section 5 'How we invest your money' of the 'Additional Information to the Product Disclosure Statement' at [www.gsfc.com.au](http://www.gsfc.com.au). The material relating to these matters may change between the time you read this PDS and the day when you acquire the product.

## 6. FEES AND COSTS

### DID YOU KNOW?

Small differences in both investment performance and fees and costs can have a substantial impact on your long term returns.

For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower contribution fees and management costs where applicable. Ask the Fund or your financial adviser.

### TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** website ([www.moneysmart.gov.au](http://www.moneysmart.gov.au)) has a managed funds fee calculator to help you check out different fee options.

The managed funds fee calculator can also be used to calculate the effect of fees and costs on account balances.

**WARNING:** You should read all the information about fees and costs because it is important to understand their impact on your investment in the Fund.

If you are investing in the Fund via an IDPS operator, you will need to consider the fees and other costs of the IDPS when calculating the total cost of your investment.

**WARNING:** If you consult a financial adviser you may also pay an additional fee that will be set out in the Statement of Advice between you and the financial adviser.

**If you are investing through mFund, additional fees may also be payable directly to your broker, or your financial adviser who uses a stockbroking service on your behalf. You should consider the Financial Services Guide provided by your broker or financial adviser.**

This section shows fees and other costs that you may be charged. These fees and costs may be deducted from your money, from the returns on your investment or from the assets of the managed investment scheme as a whole. The following information can be used to compare costs between different managed investment schemes.

Type of fee or cost	Amount <sup>1</sup>
<b>Fees when your money moves in or out of the Fund</b>	
Establishment Fee	Nil
Contribution Fee	Nil
Withdrawal Fee	Nil
Exit Fee	Nil
<b>Management Costs<sup>2,3</sup></b>	
The fees and costs for managing your investment	The management costs of the Fund are 1.30% p.a. of Net Asset Value of the Fund and are comprised of a Management Fee of 1.30% and indirect costs of 0.00%.

1. All fees and costs set out in this section are inclusive of GST and any applicable stamp duty, less any applicable input tax credits and reduced input tax credits.
2. An allowance for transactional and operational costs may apply to investments into and withdrawals from the Fund. Please see 'Transactional and operational costs' on page 9 of the 'Additional Information to the Product Disclosure Statement'.
3. The amount of this fee can be negotiated if you are a wholesale client under the Corporations Act. Please refer to 'Differential fees' on page 10 of the 'Additional Information to the Product Disclosure Statement'.

## Example of annual fees and costs

This table gives an example of how the fees and costs for the Fund can affect your investment over a one year period. You should use this table to compare the Fund with other managed investment products.

Example	Balance of \$50,000 with a contribution of \$5,000 during year <sup>1</sup>	
Contribution Fees	Nil	For every additional \$5,000 you put in, you will be charged \$0.
PLUS Management Costs	1.30%	And, for every \$50,000 you have in the Fund you will be charged \$650 each year.
EQUALS Cost of the Fund		If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees of: <b>\$650<sup>2</sup></b> <b>What it costs you will depend on the fees you negotiate.</b>

1. The example assumes that the investment amount does not rise or fall in value and remains invested for the entire year and that the \$5,000 contribution occurs at the end of the first year, so that the Management Costs are calculated using the \$50,000 balance only. In practice, an investor's actual investment amount will vary daily and the actual fees and costs we charge are based on the value of the Fund which also fluctuates daily.
2. Additional fees may apply. An allowance for transactional and operational costs may apply to investments into and withdrawals from the Fund. Please see 'Transactional and operational costs' in the 'Additional Information to the Product Disclosure Statement' for information regarding the buy/sell spread.

## Additional explanation of fees and costs

We may elect to change the fees and costs outlined in this section (e.g. due to changes in economic conditions and size of the Fund) without investor consent. We will provide you at least 30 days written notice of any proposed increase in these or other fees.

**!** You should read the important information about '**Fees and costs**' before making a decision. Go to Section 6 'Fees and costs' of the 'Additional Information to the Product Disclosure Statement' at [www.gsfm.com.au](http://www.gsfm.com.au). The material relating to these matters may change between the time you read this PDS and the day when you acquire the product.

## 7. HOW MANAGED INVESTMENT SCHEMES ARE TAXED

**WARNING:** Investing in managed Funds is likely to have tax consequences. Before investing in the Fund you are strongly advised to seek professional tax advice that takes account of your particular circumstances.

Managed funds generally distribute all of their income each year so that the fund is not subject to tax. Managed funds do not pay the tax liability on behalf of Australian resident investors. As an investor, you will be assessed for tax on your share of the income and capital gains generated by the Fund. In normal circumstances, you should allow for some income and/or capital gains to be generated each year.

**!** You should read the important information about '**How managed investment schemes are taxed**' before making a decision. Go to Section 7 'How managed investment schemes are taxed' of the 'Additional Information to the Product Disclosure Statement' at [www.gsfm.com.au](http://www.gsfm.com.au). The material relating to these matters may change between the time you read this PDS and the day when you acquire the product.

## 8. HOW TO APPLY

1. Read this PDS together with the 'Additional Information to the Product Disclosure Statement' available from [www.gsfm.com.au](http://www.gsfm.com.au).
2. If you are a Direct Investor, complete all sections of the Application Form available from [www.gsfm.com.au](http://www.gsfm.com.au) or by calling us on 1300 133 451. Information about how to complete the Application Form, and payment details and methods are available with the Application Form.

If you are an Indirect Investor, you must complete the documentation your IDPS operator requires.

You can also invest directly in the Fund through mFund by placing an order to buy units through your broker or a financial adviser who uses a stock broking service on your behalf. Please contact your broker or financial adviser for more information.

3. As part of the application process we are required by law to verify your identity before accepting your application. Please refer to the Anti-Money Laundering and Counter Terrorism Act information included with your Application Form.
4. To comply with the FATCA and CRS requirements, we will collect additional information from you and will disclose such information to the Australian Taxation Office. This information may be shared with revenue authorities in other jurisdictions under the various exchange of information agreements that Australia has entered into with other jurisdictions. For more information on FATCA and CRS refer to 'How managed investment schemes are taxed' in the 'Additional Information to the Product Disclosure Statement.'
5. Return your completed and signed Application Form and the other documents requested to us with your cheque marked not negotiable and made payable to '**Epoch Global Equity Shareholder Yield (Hedged) Fund - Name of Applicant**' to:  
Mainstream Fund Services - Unit Registry  
GPO Box 4968, Sydney NSW 2001  
Or  
You may pay by direct debit or electronic funds transfer (EFT).

If you are paying by direct debit, we require you to complete and sign the Direct Debit section of the Application Form. This provides us with the authority to debit your account. Please ensure you have read the terms of the Direct Debit Service Agreement which follows in Section 9 of the 'Additional Information to the Product Disclosure Statement' available at [www.gsfm.com.au](http://www.gsfm.com.au). It may take up to three business days for your application monies to clear from the date we issue a direct debit request to your bank. We will not issue units until your application monies have cleared. Direct debit requests can only be made from an Australian bank account.

If paying by EFT please indicate your name (or part of your name) in the EFT description and deposit the application money to the following account:

Bank: National Australia Bank  
BSB: 082-057  
Account name: Epoch Global Equity Shareholder Yield (Hedged) Fund Application Account  
Account number: 92-937-4247

We are not bound to accept an application and accept no responsibility for applications that have been sent to an incorrect address. You are responsible for ensuring that you use the correct contact details and accept that if you use incorrect address details your application may be delayed or not processed.

### Cooling off period

If you are a retail investor (as defined in the Corporations Act) you have a 14 day 'cooling off period' commencing on the earlier of the end of the fifth day after we issue the units to you or within 14 days from the date you receive confirmation of your transaction. If, during the cooling off period, you decide that the investment does not meet your needs, then you should immediately notify us. If you exercise your cooling off rights we will return your money to you and no fees will apply. The amount you receive will reflect any market movement up or down which means there may be taxation implications for you. We will also deduct any tax or duty incurred and a reasonable amount for transaction and administration costs. As a result, the amount returned to you may be less than your original investment.

The cooling off period does not apply if you invest in the Fund indirectly via a wrap account or master trust. You should seek advice from your financial adviser or IPDS operator about the cooling off rights (if any) that might apply to your investment in your IDPS.

If you invest in the Fund through mFund, you should notify your broker or financial adviser who uses a stock broking service on your behalf if you wish to exercise the cooling off rights.

### Complaints resolution

We have procedures in place to handle any enquiries or complaints from you as quickly and smoothly as possible. If you have a complaint or enquiry, please call Mainstream Fund Services on 1300 133 451 or email [registry@mainstreamgroup.com](mailto:registry@mainstreamgroup.com).

We will acknowledge your complaint within 48 hours of receipt of the complaint and will address your complaint within 45 days of receipt. However, if we do not address your complaint within this time or you are not satisfied with our response, you may refer it to the Australian Financial Complaints Authority (AFCA), an external complaints handling service of which we are a member. AFCA is the external dispute resolution scheme for complaints involving financial services and products.

Contact details for AFCA are as follows:

Address: GPO Box 3  
Melbourne VIC 3001  
Telephone: 1800 931 678  
Website: [www.afca.org.au](http://www.afca.org.au)  
Email: [info@afca.org.au](mailto:info@afca.org.au)

## 9. OTHER INFORMATION

### Additional disclosure information

The Fund has certain regular reporting and continuous disclosure obligations pursuant to the Corporations Act. All continuous disclosure notices are available on our website at [www.gsfm.com.au](http://www.gsfm.com.au).

Copies of the following documents can also be obtained free of charge from us, upon request:

- the Fund's most recently lodged Annual Report;
- any Half Year Report lodged with ASIC after the lodgement of the latest Annual Report and before the date of this PDS;
- any continuous disclosure notices given by the Fund after lodgement of the latest Annual Report and before the date of this PDS;
- our Unit Pricing Policy.

Copies of documents lodged with ASIC may be obtained from, or inspected at, an ASIC office.

### Related party transactions and conflicts of interests

We may appoint any of our related entities to provide services or perform functions in relation to the Fund. Any such services will be provided on terms that would be reasonable if the parties were dealing at arm's length. GSFM Pty Limited (**GSFM**) (ABN 14 125 715 004) is the distributor of the Epoch Global Equity Shareholder Yield Funds. GSFM is a related party of GRES and its appointment was made on an arm's length basis.

In the course of managing the Fund we may face conflicts in respect of our duties in relation to the Fund, related funds and our own interests. GRES and Epoch have established internal policies and procedures to ensure that any conflicts of interest arising in relation to the Fund are adequately identified and appropriately managed. Any conflicts of interests that may arise will be dealt with fairly and reasonably and in accordance with the law, ASIC policy and GRES's and Epoch's conflicts of interest policies.

### Terms used in this PDS

'**Additional Information to the Product Disclosure Statement**' means the document of that name which can be obtained at [www.gsfm.com.au](http://www.gsfm.com.au).

'**Bank Account**' means an account with an Australian Authorised Approved Deposit Taking Institution (which includes a building society and credit union).

'**broker**' means mFund accredited licensed broker.

'**business day**' means a day that is not a Saturday, Sunday, bank holiday or public holiday in New South Wales, Australia.

'**Fund**' means the Epoch Global Equity Shareholder Yield (Hedged) Fund ARSN 130 358 440.

'**Management Fee**' means the management fee payable to the Responsible Entity from time to time for managing the Fund. It includes costs such as Investment Manager fees, Responsible Entity fees, operating expenses and all other normal costs.

'**mFund**' means mFund Settlement Service.

'**Responsible Entity**' means GSFM Responsible Entity Services Limited ABN 48 129 256 104.