



31 March 2023

Investment instructions

- **IOOF Employer Super**
- **IOOF Personal Super**
- **IOOF Pension**

Please complete these instructions in **BLACK INK** using **CAPITAL LETTERS** (except for your email address) and **✓** boxes where provided.

Use this form to:

- switch between being a MySuper member and a Choice member (alternatively, use the MySuper opt-out feature in IOOF Online or the IOOF mobile app)
- switch between existing investment options or re-weight your investment portfolio
- change your Standing Instructions, or
- set an Automatic reweight instruction to your portfolio.

Please note that when changing investment options you will not necessarily have the most recent product disclosure statement for that investment option and accordingly may not have information about material changes and significant events affecting that investment option. You can obtain a product disclosure statement from www.ioof.com.au or your licensed financial adviser.

To ensure the investment option selections are listed correctly please add the APIR code along with the name of the investment option. Please refer to the IOOF investment menu list for available APIR codes.

Fixed Term Annuities cannot be purchased using this form and can be purchased online or by contacting ClientFirst on 1800 113 918.

Any investment redemptions will be actioned per your existing tax optimisation method. To view and update your chosen method, please speak to your financial adviser or log in to IOOF Online or the IOOF mobile app.

Step 1: Member details

Account number

Title (Dr/Mr/Mrs/Ms/Miss) Surname

Given name(s)

Date of birth

Please refer to the below summary as a guide to which sections you may need to complete:

- Step 2: Opt-out of MySuper
- Step 3: Pending transactions
- Step 4: Investment redemptions
- Step 5: Investment purchases
- Step 6: Deposit Instruction
- Step 7: Re-weight portfolio (including establishing an automatic re-weight facility)
- Step 8: Cash Account preferences
- Step 9: Income Preferences
- Step 10: Client declaration and signature(s)

Step 2: Opt-out of MySuper (if applicable)

Please tick this box if you are classified as a MySuper member and wish to opt-out of MySuper and become a Choice member. Please note that if you do not complete Step 6 to update your deposit instructions, all deposits will remain in the Cash Account.

Please note: This action will result in you becoming a Choice member and gives you access to the Core and Full Investment Menus and will also result in Choice fees applying. Please refer to the PDS for further information.

Step 3: Pending transactions

To provide you with an efficient service we will not wait for pending transactions to complete before we process your instructions. If you have a pending transaction (a redemption or purchase) currently in progress at the time we receive new instructions (Step 4: Investment redemptions or Step 5: Investment purchases) it may result in a variance to your instruction and your request may not be fully completed. This may result in a balance remaining in an investment where you intended to redeem 100 per cent.

By ticking the box below you can instruct us to wait for all pending transactions on investment options included in your new instructions to complete before we process your instructions.

I acknowledge my request will not be actioned until all pending transactions on investment options included in my new instructions are completed

Step 4: Investment redemptions

Managed investment options

Please specify either a percentage, unit or dollar allocation. Unless otherwise stipulated, we will process the switch as a dollar value. If you wish to sell a specific asset and use the proceeds to purchase another asset, indicate this by placing corresponding numbers in the boxes provided. When not specified, we will sell all assets detailed in Step 4 and use the proceeds as per the instructions in Step 5.

Please note: Your Deposit Instruction and Cash Account preferences will not be automatically updated to reflect the purchase or redemption of a managed investment option from your account. If you want to change your Deposit Instruction and/or Cash Account preferences, please ensure you complete Steps 6 and 8 respectively.

| No | APIR code | Investment option | \$ or units (please specify) of investment option | | % of investment option | | | | | | | | | | |
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Listed investments

Minimum trade is \$2,000 per listed investment.

| ASX code | Investment option | Units | OR | Investment amount |
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| <input type="text"/> | <input type="text"/> | <input type="text"/> | | <input type="text"/> |
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Please note: You can enter a dollar amount. However, the trade will be converted to units. meaning the amount requested may be more or less.

Step 5: Investment purchases

Managed investment options

Please specify either a percentage, unit or dollar allocation to be invested as a result of the Investment Redemptions in Step 4. Unless otherwise stipulated, we will process the switch as a dollar value.

Please note: Your Deposit Instruction and Cash Account preferences will not be automatically updated to reflect the purchase or redemption of a managed investment option from your account. If you want to change your Deposit Instruction and/or Cash Account preferences, please ensure you complete Steps 6 and 8 respectively.

| No | APIR code | Investment option | \$ or units (please specify) of investment option | OR | % of investment option |
|----------------------|----------------------|----------------------|--|----|------------------------------|
| <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | | <input type="text"/> |
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Listed investments

Minimum trade is \$2,000 per listed investment.

| ASX code | Investment option | Units | OR | Investment amount |
|----------------------|----------------------|----------------------|----|----------------------|
| <input type="text"/> | <input type="text"/> | <input type="text"/> | | <input type="text"/> |
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Please note:

- If additional investments and/or listed investments are required, attach a separate signed sheet
- You can enter a dollar amount. However, the trade will be converted to units meaning the amount requested may be more or less.

Term deposits

| Term Deposit Provider | Term (in months) | Amount |
|-----------------------|----------------------|-------------------------|
| <input type="text"/> | <input type="text"/> | \$ <input type="text"/> |
| <input type="text"/> | <input type="text"/> | \$ <input type="text"/> |
| <input type="text"/> | <input type="text"/> | \$ <input type="text"/> |
| <input type="text"/> | <input type="text"/> | \$ <input type="text"/> |

Note: A minimum of \$5,000 per term deposit applies.

For a list of available term deposits, please refer to the IOOF Investment Menu at www.ioof.com.au/forms

Step 6: Deposit Instruction

Please advise us of your Deposit Instruction.

100% Cash Account

OR

Deposit Instruction (please complete section below)

Please note:

- Please ensure that the Deposit Instruction includes at least the default minimum allocation of 1% against the Cash Account. The percentages allocated to the Cash Account and your selected investment option(s) must add up to 100%.
- For a full list of investment options available for selection within IOOF Employer Super, IOOF Personal Super and IOOF Pension go to our website to view the **IOOF investment menu (IOF.01)** and list your selections in the space provided.
- To ensure the investment option selections are listed correctly please add the APIR code along with the name of the investment option.
- Maturing investments (term deposits and fixed-term annuities) and listed investments cannot form part of your Deposit Instruction. Please refer to Step 4 and 5 to specify these instructions.

| APIR Code | Investment option | Allocation (%) |
|----------------------------|--------------------------|----------------------|
| <input type="text"/> | Cash Account (Mandatory) | <input type="text"/> |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |
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| <input type="text"/> | <input type="text"/> | <input type="text"/> |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Total (must = 100%) | | <input type="text"/> |

If you are opting-out of IOOF MySuper to become a Choice member (Step 2), please provide us with your Deposit Instruction.

Step 7: Re-weight portfolio

Please specify your requested re-weight

One-off re-weight

OR

Automatic re-weight facility

OR

Re-weight now and update Automatic re-weight instruction

If establishing an Automatic re-weight facility please specify the re-weight frequency and commencement date.

Automatic re-weight frequency

Use this to automate a re-weight of all the investments in your portfolio, according to a percentage-based instruction at a set frequency.

Quarterly Half yearly Yearly

Commencement date

(will commence on the 20th of the chosen month).

| | | | | | | |
|---|---|---|---|---|---|---|
| M | M | / | Y | Y | Y | Y |
|---|---|---|---|---|---|---|

Re-weight preference

Deposit Instruction: Re-weight my portfolio in accordance with my deposit instruction in **Step 6**.

OR

Re-weight instruction: Re-weight my portfolio in accordance with my Re-Weight Instructions specified in the table below.

If you have selected the Re-Weight Instruction option, please specify which investments are to be used and the respective allocations. Please list all investments in your portfolio below.

| APIR Code or ASX Code | Investment option | Allocation (%) |
|----------------------------|--------------------------|----------------|
| | Cash Account (Mandatory) | |
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| Total (must = 100%) | | |

Important

- Maturing investments (and investments that be sold) cannot be traded as part of the automatic reweight facility; however, they need to be included in your Automatic reweight instructions to ensure your portfolio allocation (%) equals 100%

Step 8: Cash Account preferences (Choice members only)

If you are a MySuper member, we will top up your Cash Account from the IOOF Balanced Investor Trust. You do not have a 1% minimum cash requirement.

Cash Account limits

You must maintain a minimum percentage allocation to the Cash Account.

Please specify one of the following options:

Cash Account default minimum of 1% (default option)

OR

Cash Account percentage nominated in your Deposit Instruction

OR

Custom Cash Account minimum of %

Cash Account dollar-based minimum (optional)

You may also nominate a dollar-based minimum on the amount held in your Cash Account (subject to a \$5,000 minimum) that will be used in conjunction with your percentage-based minimum stated above.

If your Cash Account falls below zero, we will then top-up your Cash Account to the lower of your dollar-based minimum or percentage-based minimum.

To set a Cash Account dollar-based minimum, please specify the amount here:

\$

Cash Account top-up

If the balance in your Cash Account is zero or below, the Trustee will top up the balance to the lower of:

- your selected Cash Account limit; or
- the Cash Account cap
- dollar-based minimum.

We will top up your Cash Account balance by redeeming the necessary amount from your managed investments (without prior notice to you) in accordance with the method you have selected below:

Pro-rata (default option) – Redeem funds across all managed investments according to the proportion of the portfolio that they represent.

OR

Redemption instruction – percentage – Redeem funds from specified managed investments according to the percentage allocation nominated below.

OR

Pecking Order – Redeem funds from my managed investment(s) according to a prioritised list specified below.

If you don't indicate a top-up method, the default option of pro-rata will be applied.

Redemption instructions - percentage and pecking order

Please note:

- If you select the pecking order option, please specify which managed investments are to be used and the pecking order in which the funds are to be redeemed, one at a time.
- If you select to have a percentage redemption instruction, the percentages allocated for your selected investment option(s) must add up to 100% not including the Cash Account. To ensure the investment option selections are listed correctly, please add the APIR code along with the name of the investment option.
- Restricted investments, investment options with extended redemption periods, capital guaranteed income/pension investment options and annuity funds and term deposits (maturing investments) cannot form part of your redemption instruction - percentage.

| APIR Code | Investment option | Allocation (%) | Pecking order |
|---|-------------------|----------------|---------------|
| | | | 1 |
| | | | 2 |
| | | | 3 |
| | | | 4 |
| | | | 5 |
| | | | 6 |
| | | | 7 |
| | | | 8 |
| | | | 9 |
| | | | 10 |
| Redemption Instruction % total (must = 100%) | | | |

Step 9: Income preferences (Choice members only)

I direct the Trustee to manage income distributions that I receive from managed investments as follows:

Re-invest (default option) – Re-invest 100% of the income distributions back into the same managed investment that made the income distribution.

OR

Retain in Cash Account – Leave all income distributions to accumulate in my Cash Account.

OR

Income Instruction – percentage – reinvest the income into the managed investments selected below.

If you have selected the Income Instruction – Percentage, please specify which managed investments are to be used and the respective allocations. Please ensure that the Income Instruction does not contain listed or maturing investments.

If you don't indicate your income preference, the default option of re-invest will be applied.

| APIR Code | Investment option | Allocation (%) |
|----------------------------|--------------------------|----------------------|
| <input type="text"/> | Cash Account (Mandatory) | <input type="text"/> |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |
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| <input type="text"/> | <input type="text"/> | <input type="text"/> |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Total (must = 100%) | | <input type="text"/> |

Step 10: Member declaration

Important note: The Trustee collects the information in this form in order to process your investment instructions. Any personal information provided in this form will be handled in accordance with the Trustee's privacy policy, available at [ioof.com.au/privacy](https://www.ioof.com.au/privacy).

If you do not provide all of the requested information we may not be able to action your request.

- **Managed investments** – I confirm that all investment information, including the objectives and relative risk of each of the strategies, has been made available to me. I am fully informed of the range of investment strategies that can be chosen and the circumstances in which they can be changed.
- **Listed investments** – I hereby authorise that the designated investments be executed on my behalf and acknowledge that this authority is provided on the basis that the Trustee will effect it according to the terms and conditions within the Trust Deed. I also acknowledge these assets will be held in the name of the Fund.
- **Maturing Investments** – I understand these investments are fixed term and penalties will be incurred if terminated prior to maturity.
- **Automatic Reweight Instructions** – I acknowledge that reweighting my investments may trigger capital gains and/or losses and understand that this may impact my tax position or benefit in the Fund.
- I consent that where I have chosen an investment with a long withdrawal period (illiquid investments) or there are delays receiving proceeds from selling my investments, any withdrawal or transfer request may be delayed for more than 30 days.
- I understand that the Trustee may, in its discretion, sell illiquid/direct managed investments, listed investments and fixed rate/fixed term investments to fund pension payments and restore Cash Account levels.
- I confirm that I have received and considered the PDS for each of the investment options selected.
- I consent to the collection and use of the above information by the Trustee for the purposes specified in the PDS.
- **Opting-out IOOF MySuper members (if applicable)** – I understand that completing this form will result in me becoming a Choice member and Choice fees will apply to my account.

Target Market confirmation (mandatory)

I have received personal financial advice in relation to and any investment(s) selected in this form.

OR

I have reviewed and understand the Target Market Determination available at www.ioof.com.au for any relevant investment(s) selected. I confirm IOOF Personal Super and any investment(s) selected meets my objectives, financial situation and needs.

Please note: if your investment objective(s), timeframe and/or risk profile are inconsistent with those of IOOF Personal Super or the investment(s) selected, we suggest you seek financial advice that takes into account your personal circumstances.

Member/Authorised
Officer signature

Date / /

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